



# Pressures on Open Source

*Free Software Trends and Directions*



**Simon Phipps**

*Chief Open Source Officer*

*Sun Microsystems*

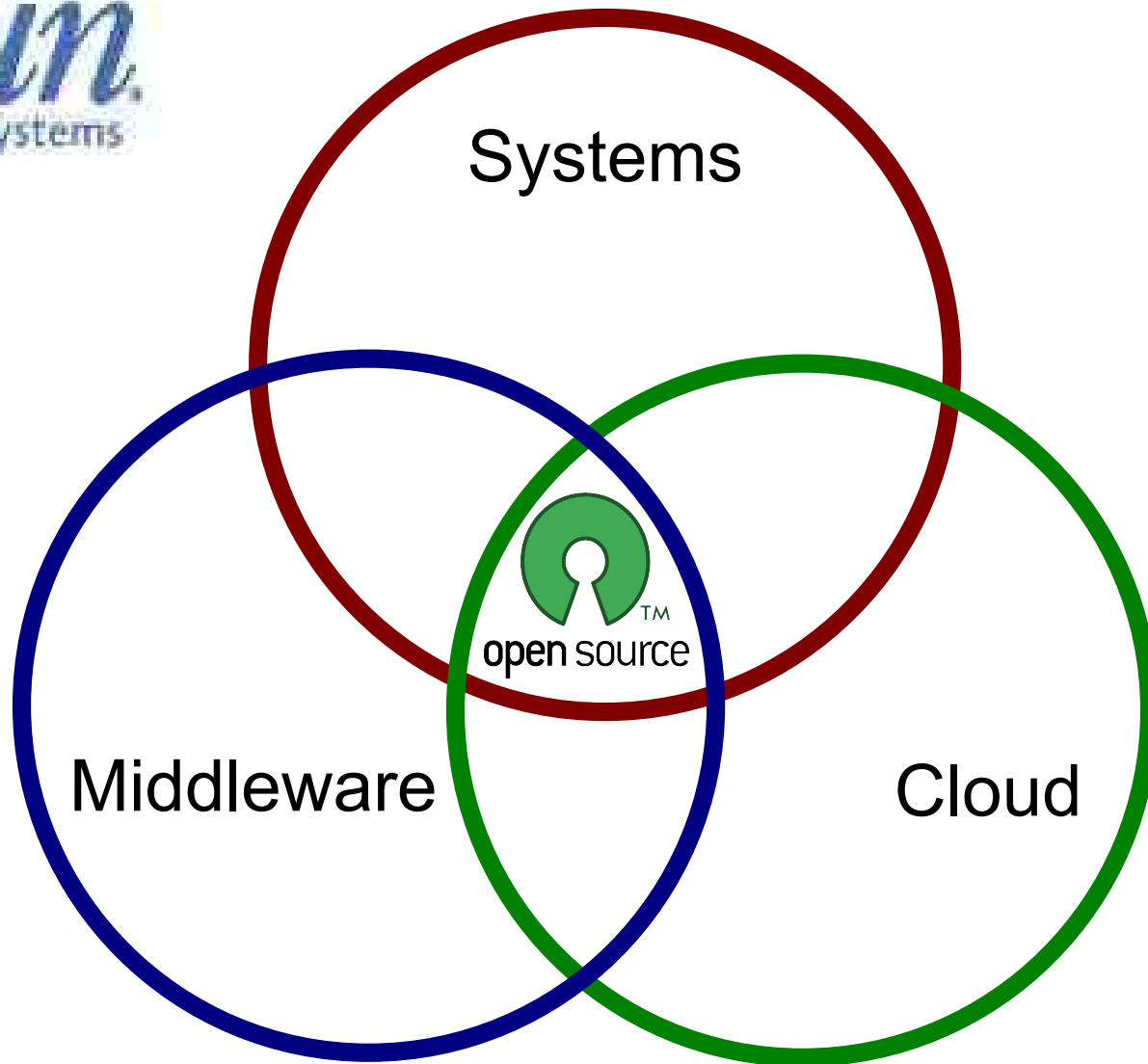
<http://www.webmink.net/>











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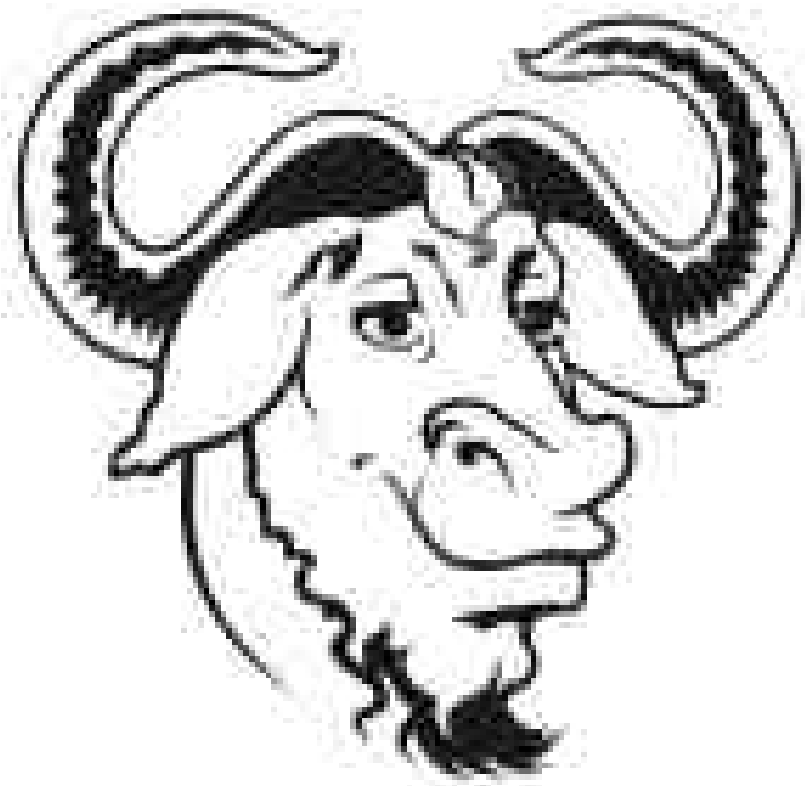
# Third Wave?



STALLMAN

# Software Freedoms

- Use
- Study
- Modify
- Distribute

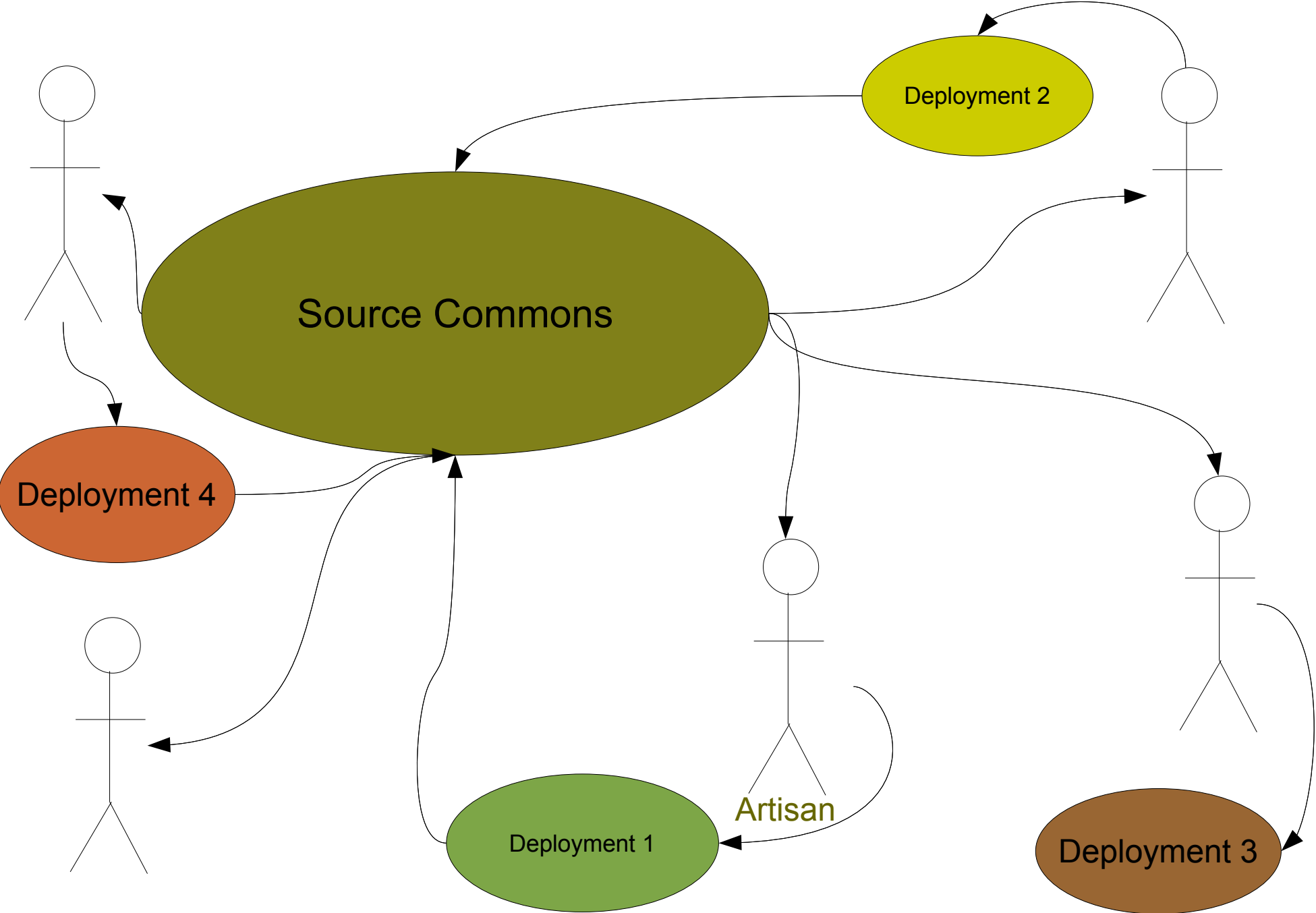




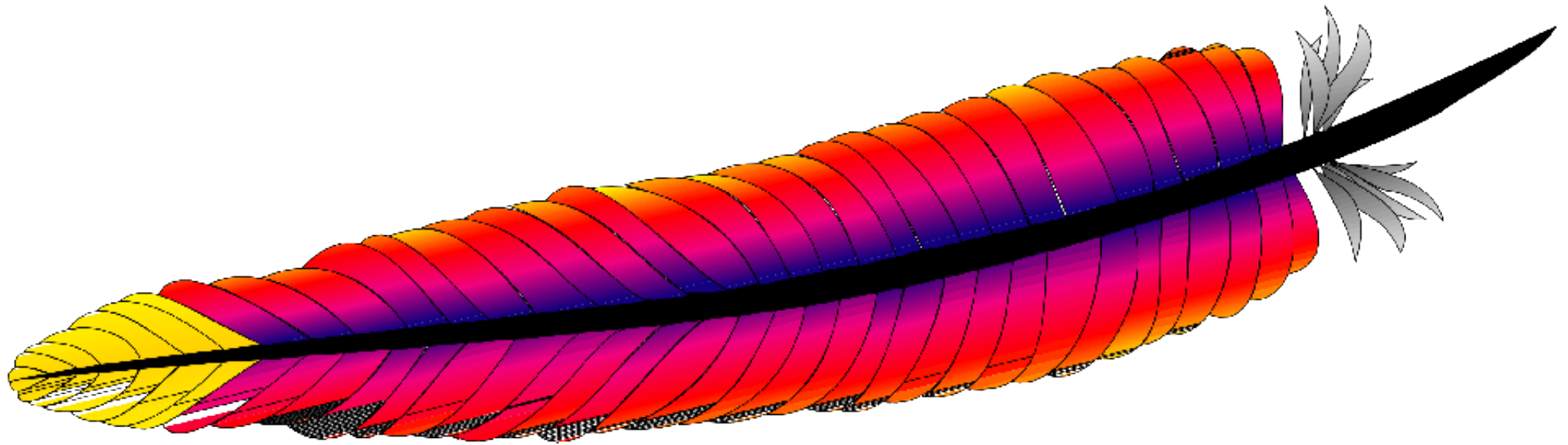
# Easy Collaboration



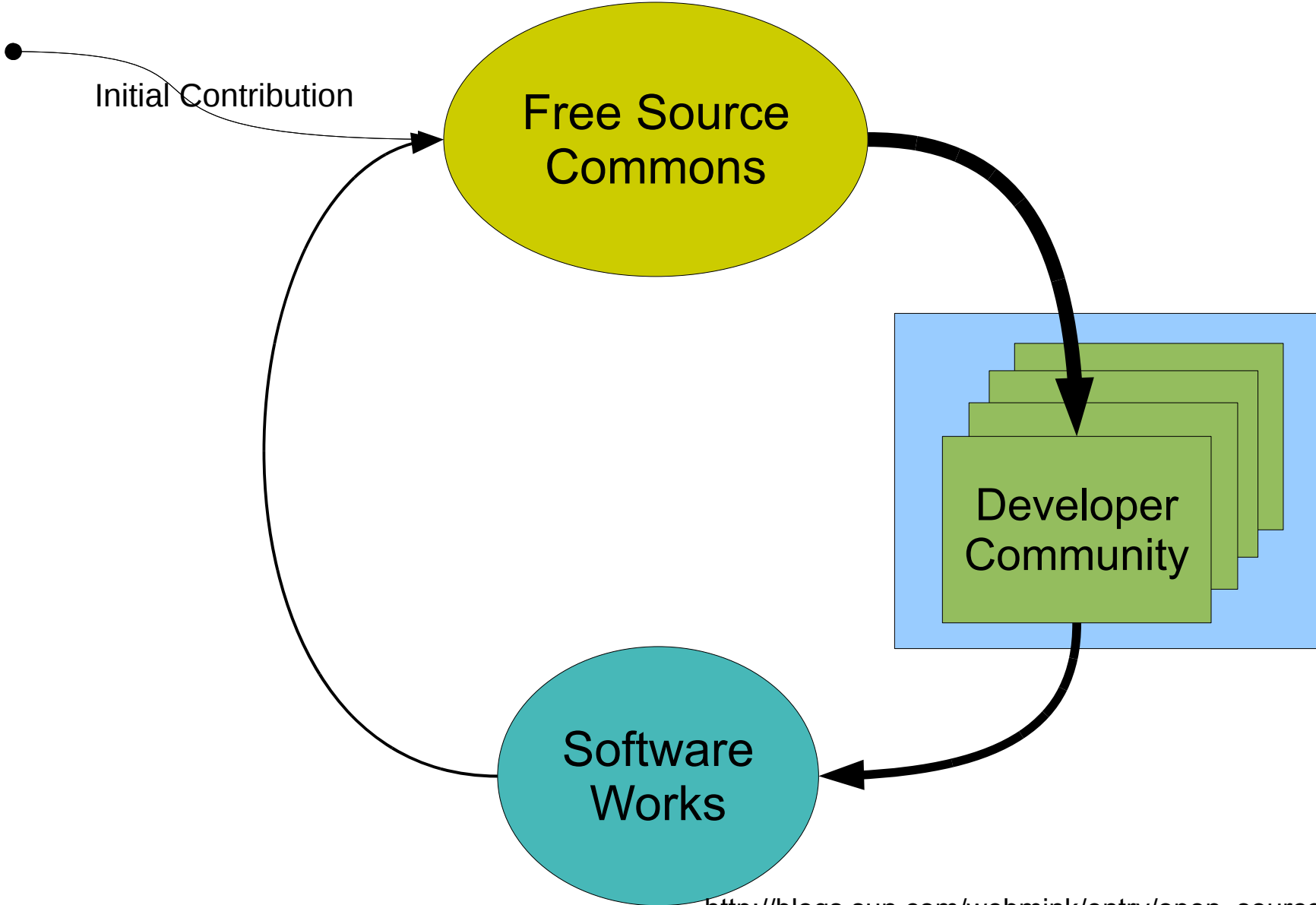
# Open Source Ecosystem







# Virtuous Cycle Model of Open Source



# Synchronization of Self Interest





TM

**open source**

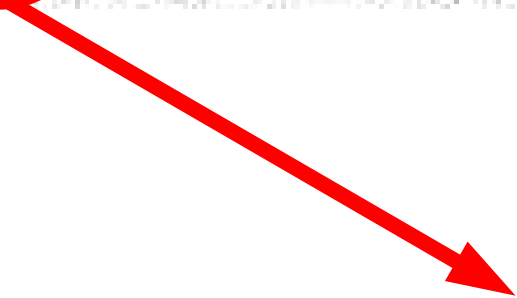
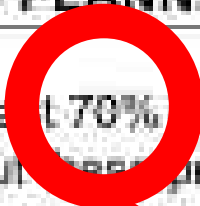




## STRATEGIC PLANNING ASSUMPTION(S)

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By 2012, at least 70% of all commercial software will contain elements of open-source code (0.8 probability), but most products will not be licensed as open source.



90%









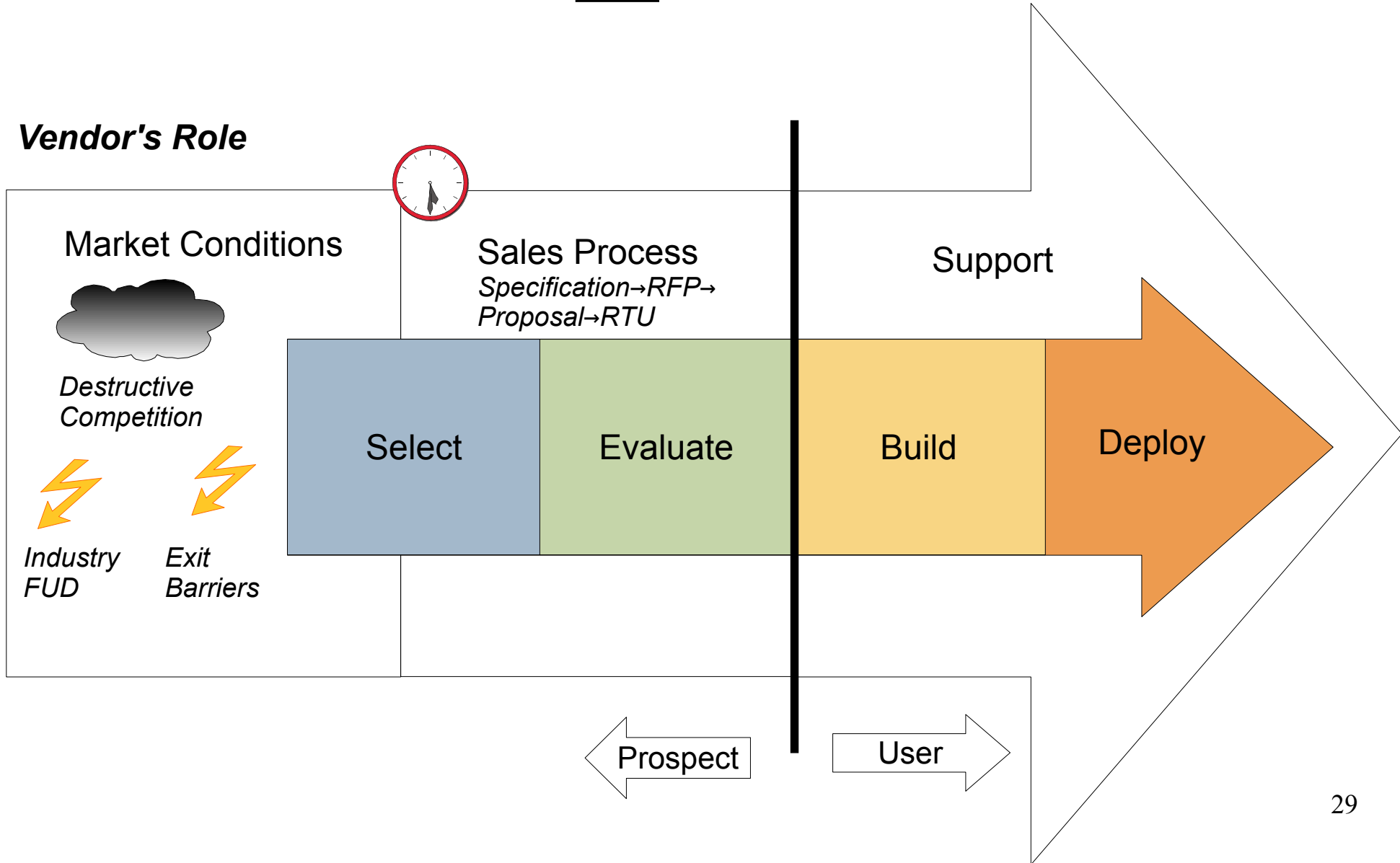


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# Adoption

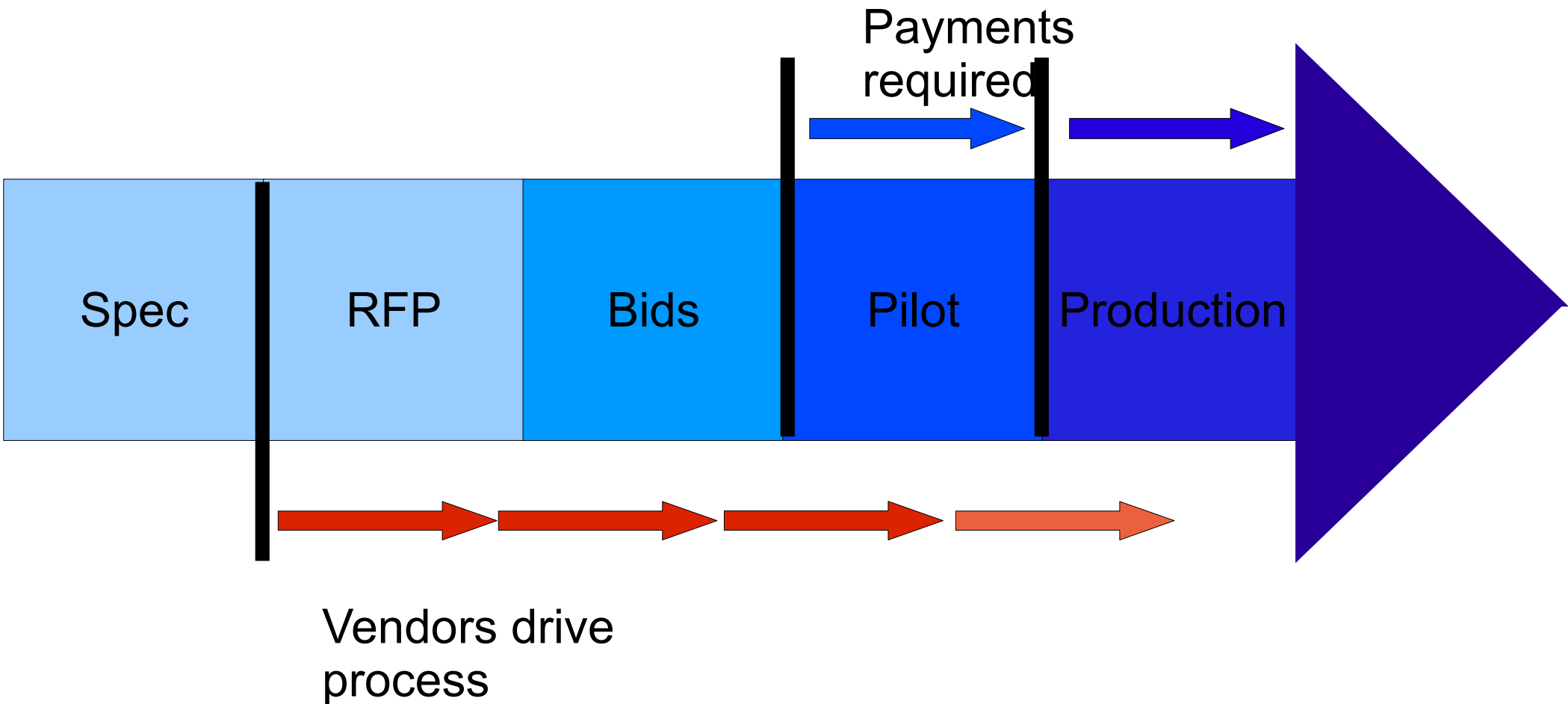
# Procurement-Driven Market

## Users Are Customers



# Procurement-Driven

*Customers become Users*



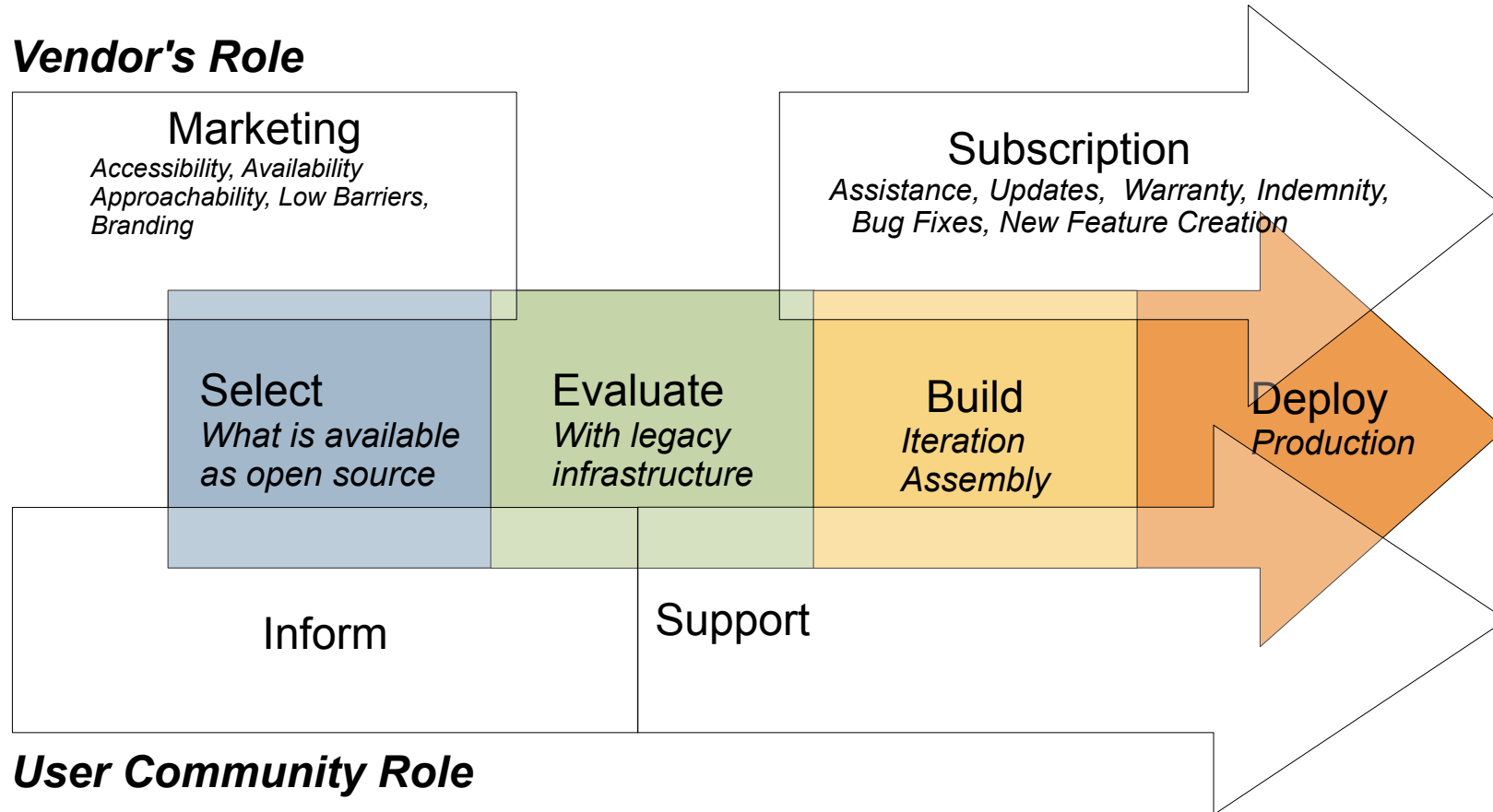
Create a system,  
create the game that plays it





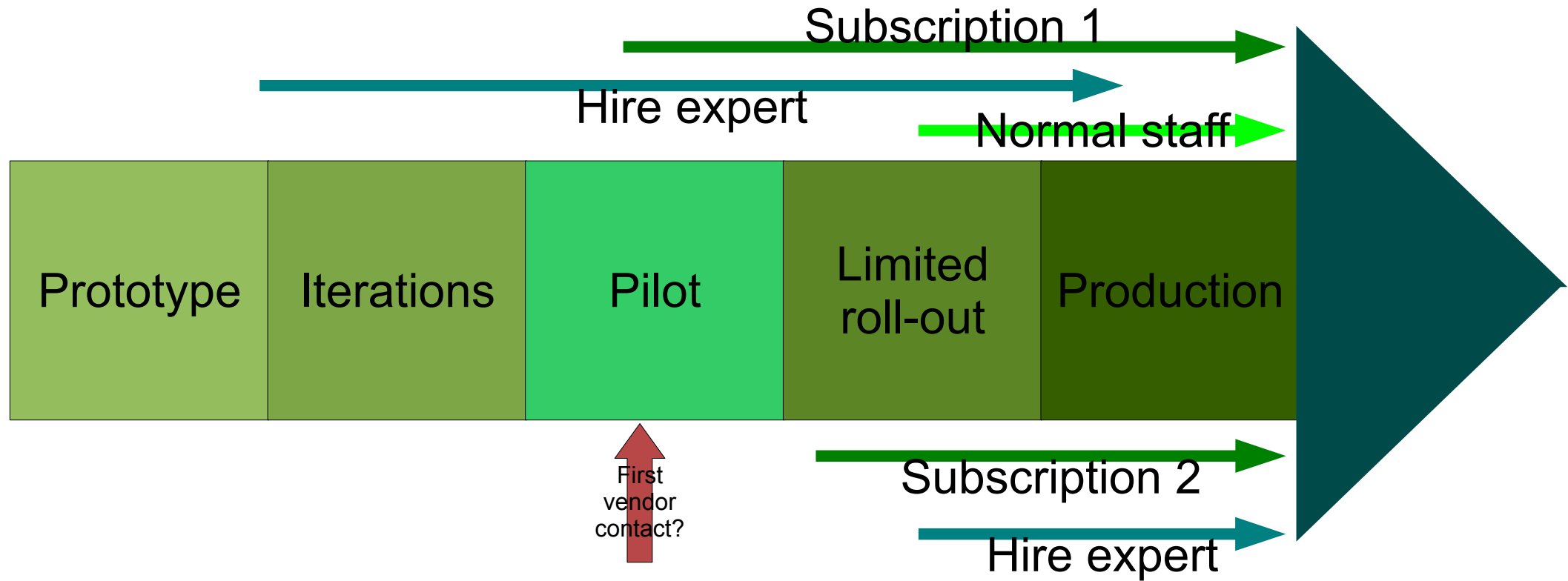
# Adoption-Led Market

## Users Become Customers



# Adoption-Led

*Users Become Customers*

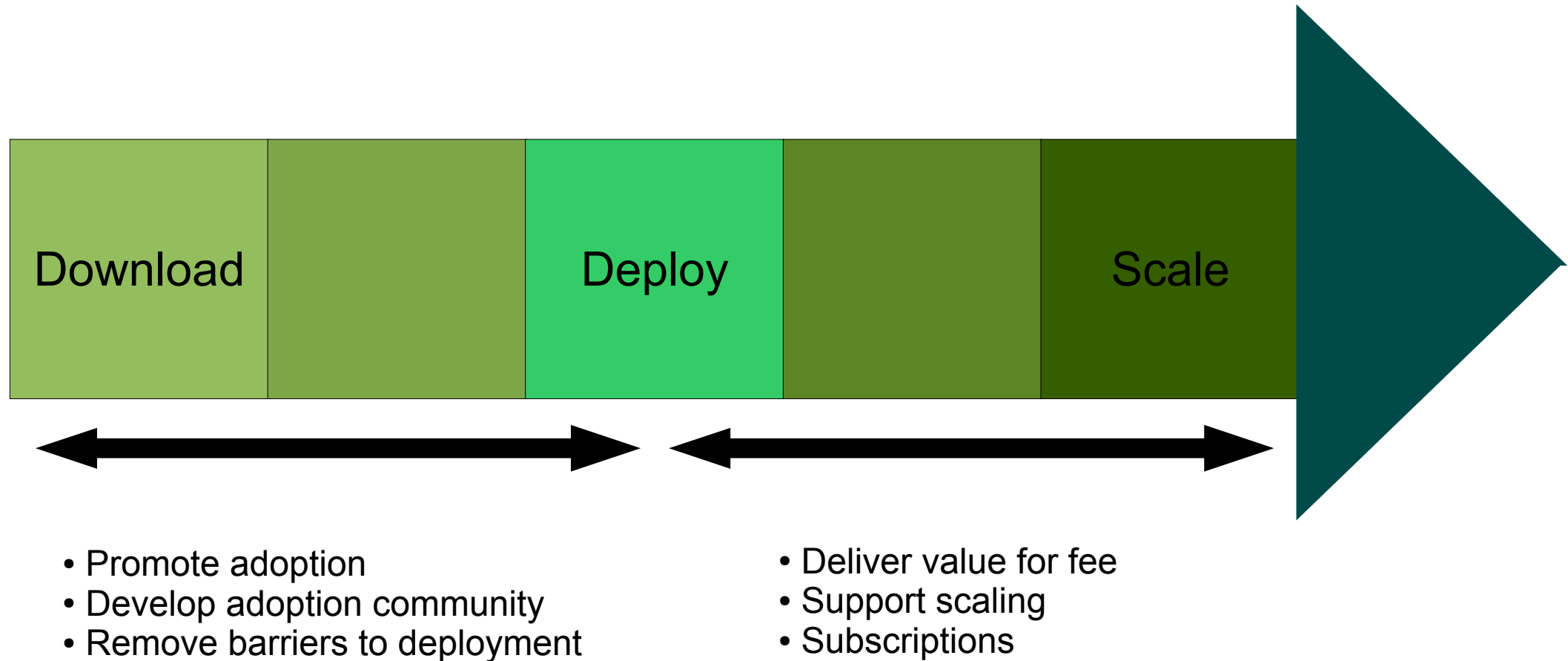


Per solution, even per component:

- Hire the staff
- Buy the vendor subscription
- Spread the load to normal staff



# “The” Open Source Business Model



# The Subscription Model

- The Subscription contains all the license used to offer
  - Support

# The Subscription Model

- The Subscription contains all the license used to offer
  - Support
  - Defect Resolution/Warranty
  - Upgradeability
  - Indemnity
  - Production support tools
- ... Plus a permanent, inalienable right-to-use

*Policy Tip:*  
Make policy enable  
adoption-led factors

3

**Freedom**



# Software Freedoms

- **Use**
  - Adoption-Led, Implement & Iterate
  - Succeed – or fail - early
  - Budget Control
- **Study**
  - Access to experts
  - Proven solutions
- **Modify**
  - Rich marketplace
  - Innovation freely possible
- **Distribute**
  - To your ecosystem
  - To every citizen
  - Within web pages & devices

**The Greatest  
Enemy of  
Freedom is a  
Happy Slave**

# Specific Issues

# Trademarks













# FOSS Licensing: TNG



**“A license describes the environment for a business relationship”**

Corporate Lawyer



“A License is the constitution  
for a community”

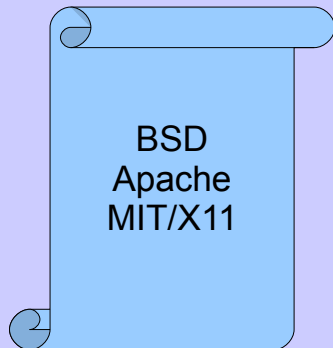
*Eben Moglen*

# License Classes

## Class A

“Unrestricted”

- Create any work
- No restrictions on licensing

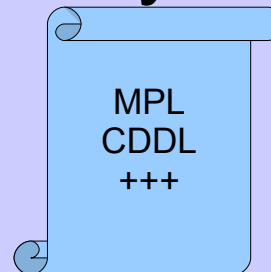


Market-creating

## Class B

“File-based”

- Files derived from commons must use license B
- Files added may use any license

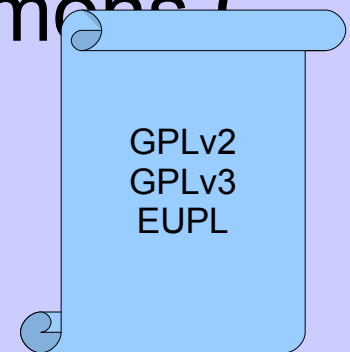


Community-protecting

## Class C

“Project Based”

- All files in project must use license C if any file derived from commons C



Transparency-Imposing

# Software Patents



Broken.

**Unhealthy** (at best)







Patents



Project

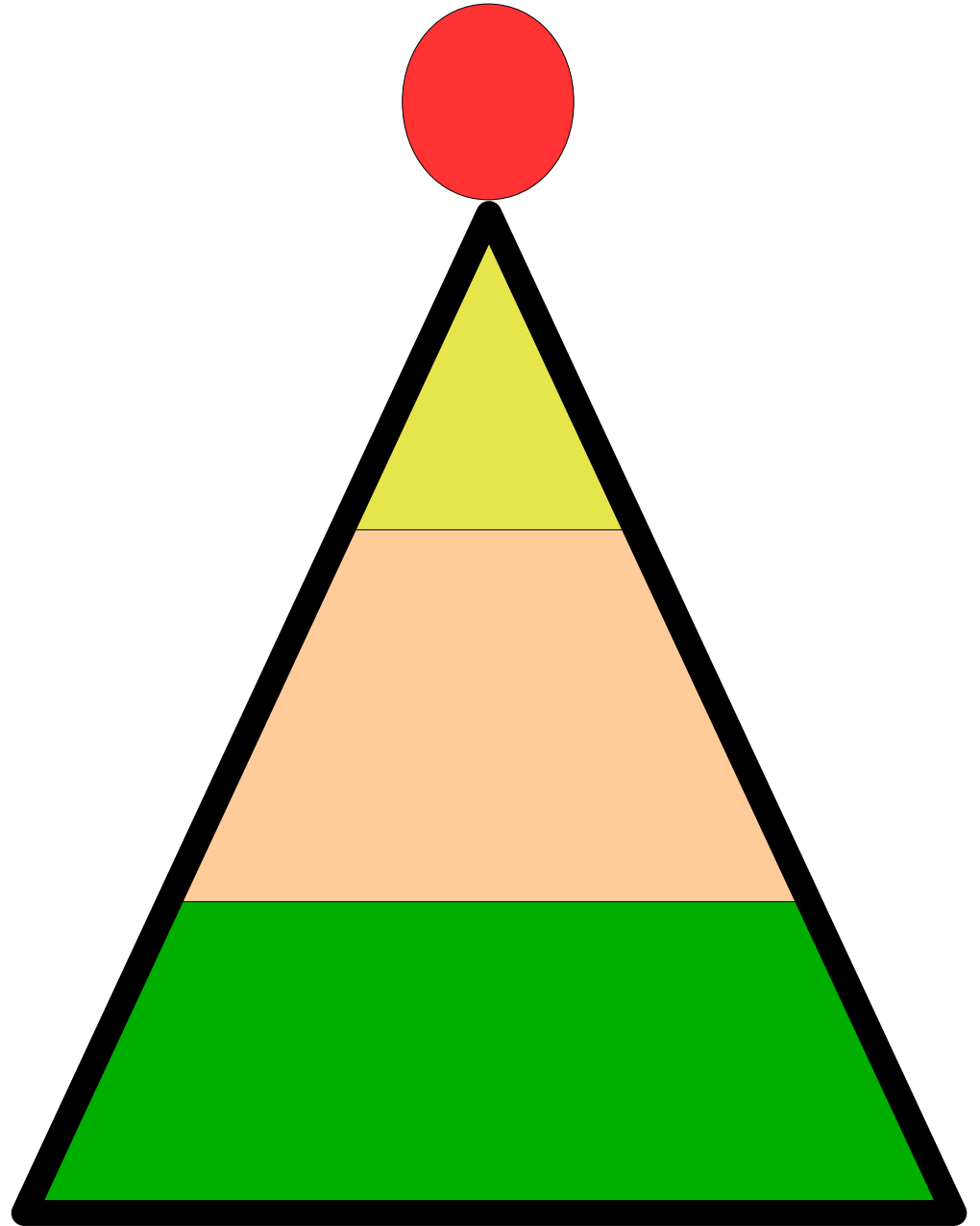
“Parallel Filing”

Patron

Grants

Covenants

Licenses





# Community



# Transparency



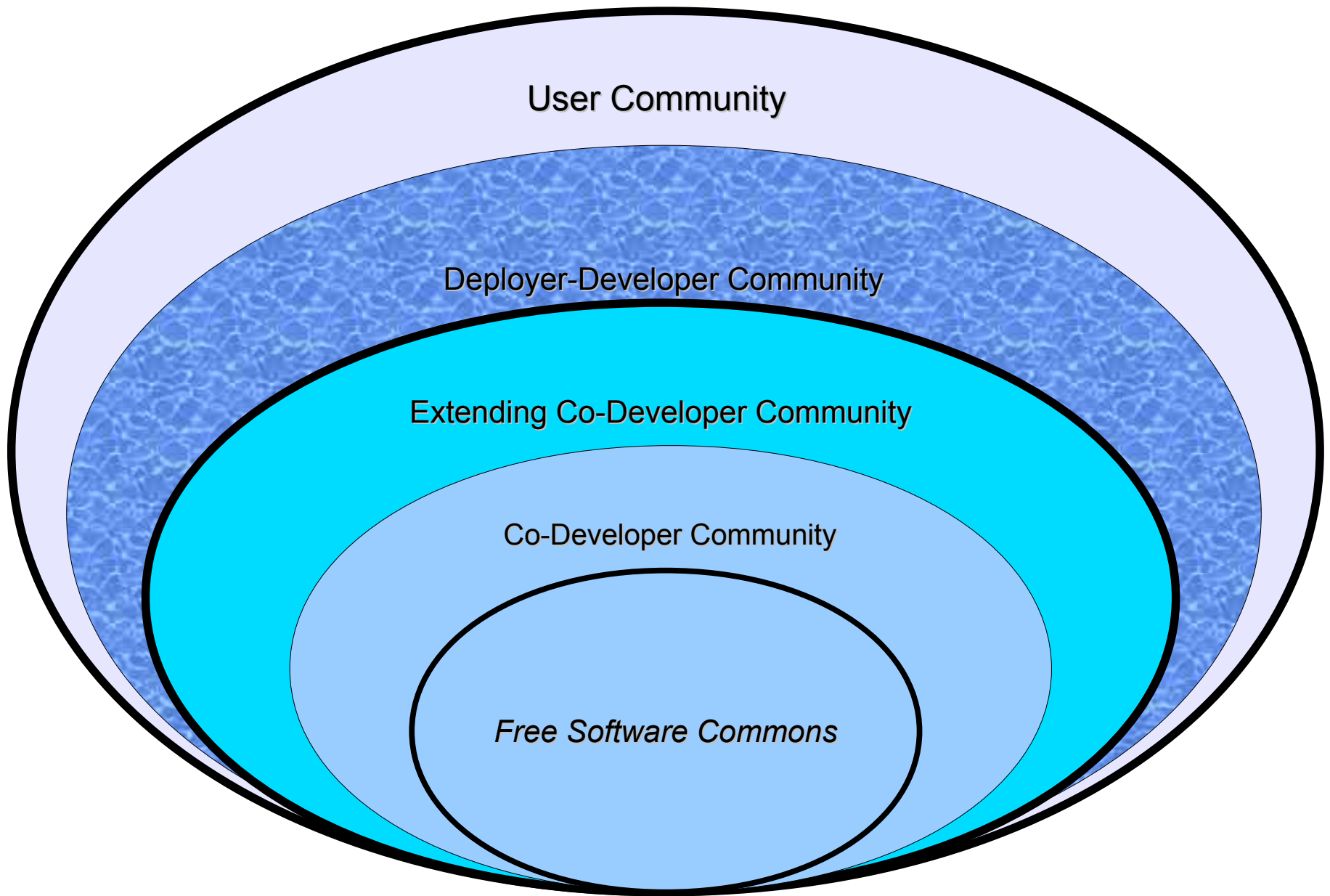
# United Diversity



# Distributed Authority







# Corporate Behaviours





No Ground  
Fires





# Sun and Open Source



opensolaris™

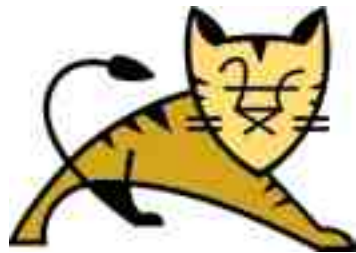


OpenSPARC™



xVM VirtualBox









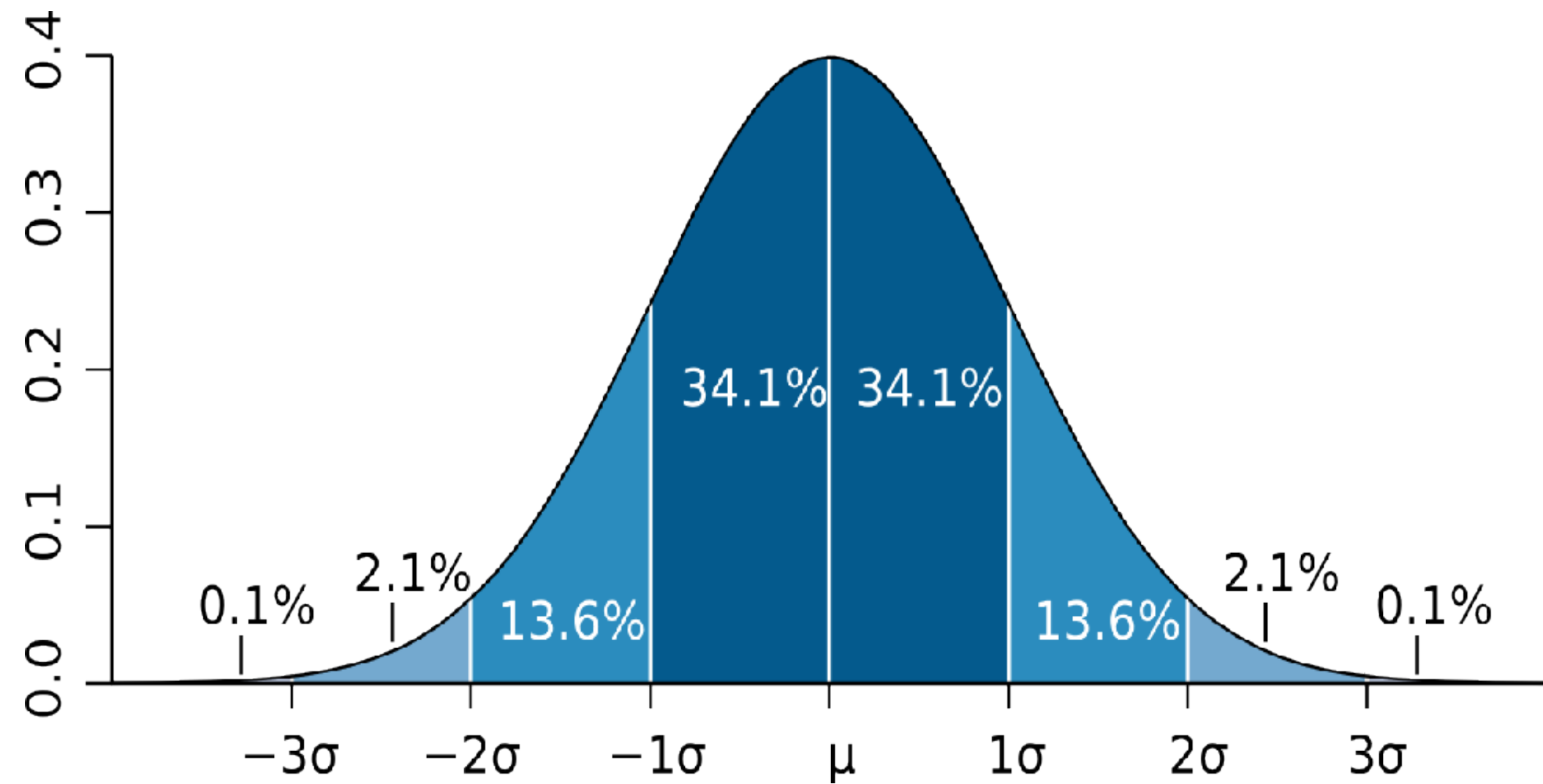
# Free Software In Open Source Communities



Thank-you!

<http://www.webmink.net>

# Transparency With Privacy





# 5º Fórum Internacional Software Livre

A tecnologia que liberta

CAIXA

CA Eletrônica

CEX

UNES

ACCIS

SAV X COP

ZUPRO

UNES

UNES

UNES

UNES

UNES





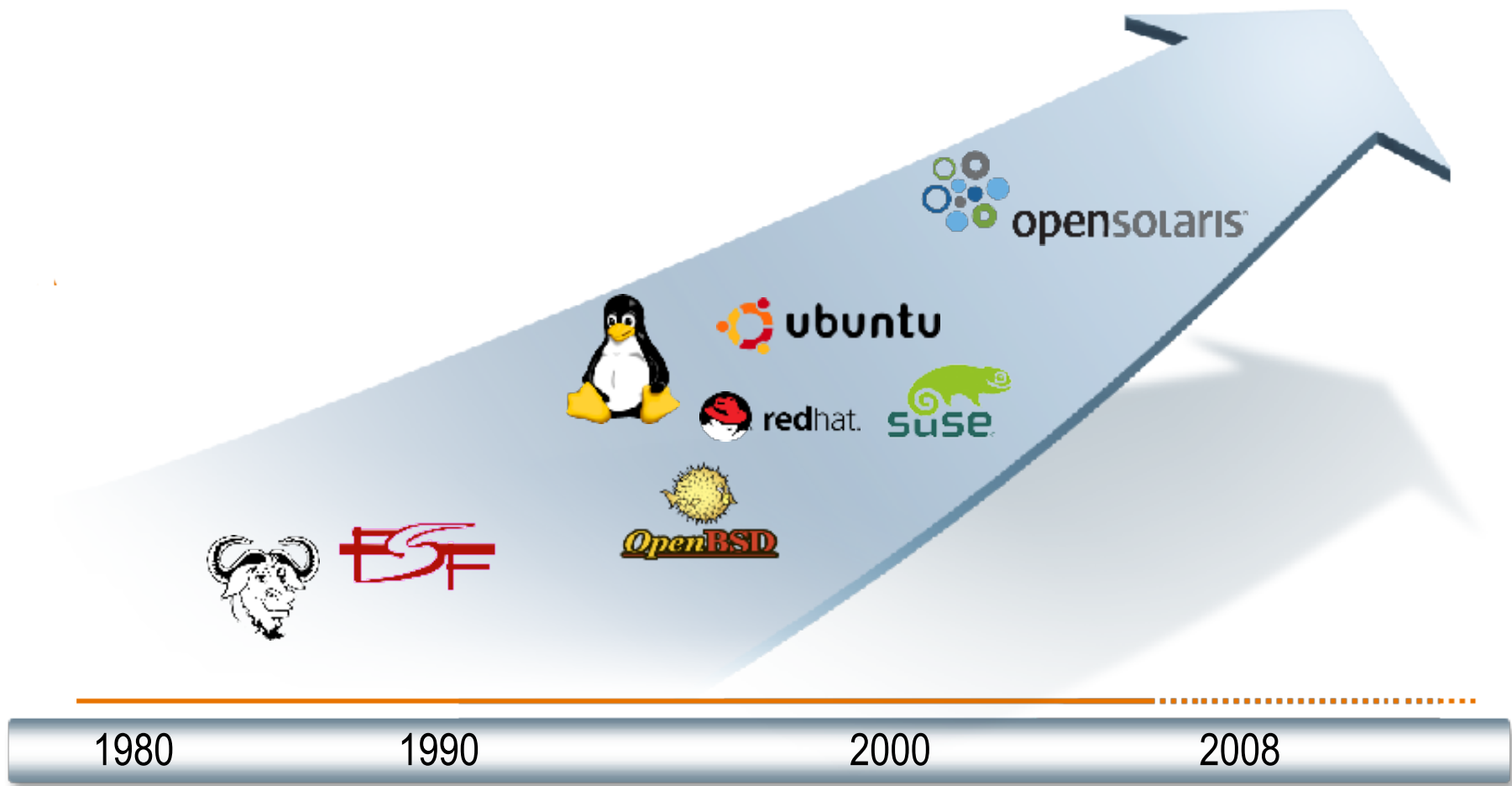
# 2006 开源中国 开源世界

2006 Open Source China Open Source World

开源中国 开源世界 开源生态 开源应用 开源解决方案 高峰论坛

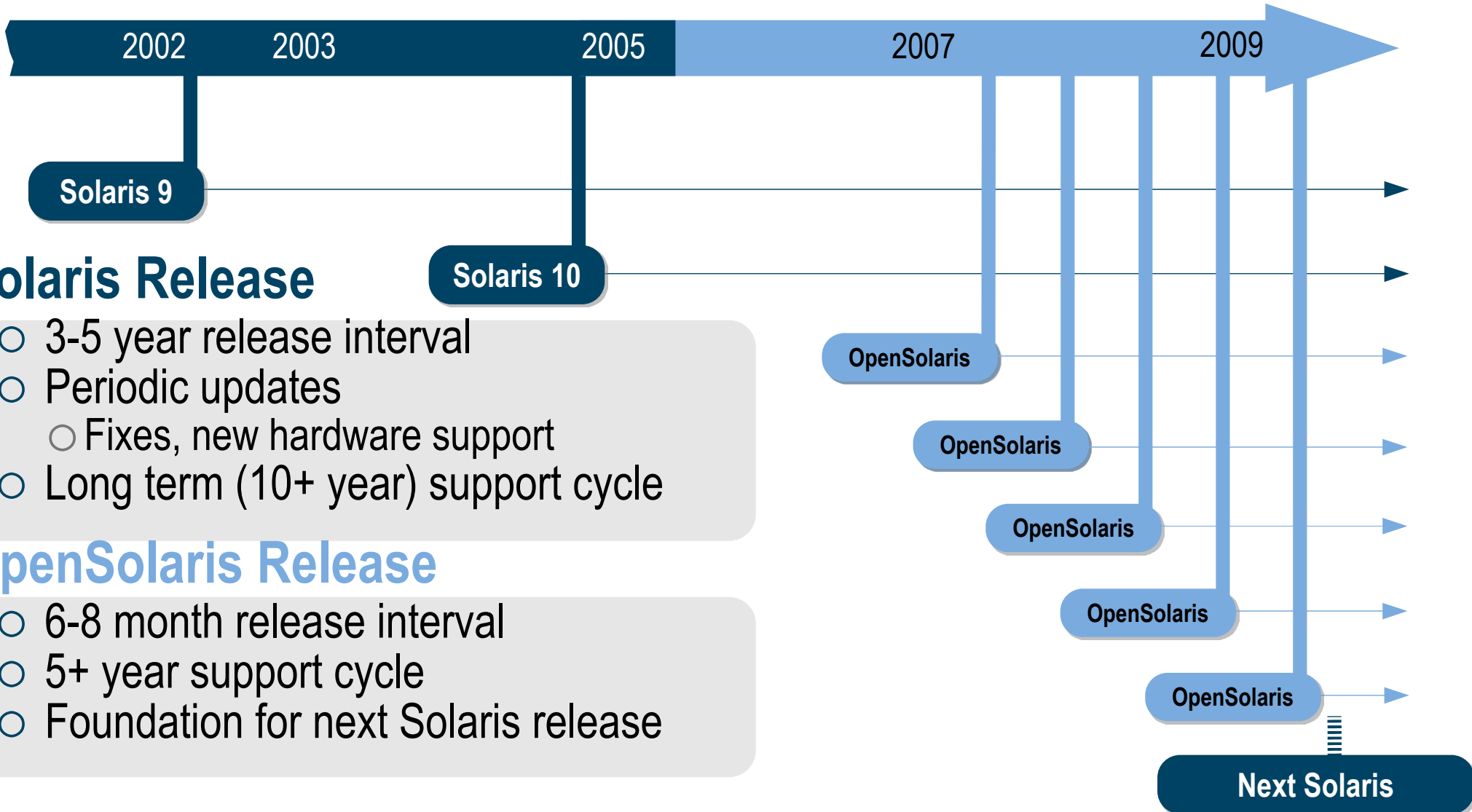


# Open Source Operating System Evolution



# Solaris Release Model

20 Years, One Development Base



## Solaris Release

- 3-5 year release interval
- Periodic updates
  - Fixes, new hardware support
- Long term (10+ year) support cycle

## OpenSolaris Release

- 6-8 month release interval
- 5+ year support cycle
- Foundation for next Solaris release

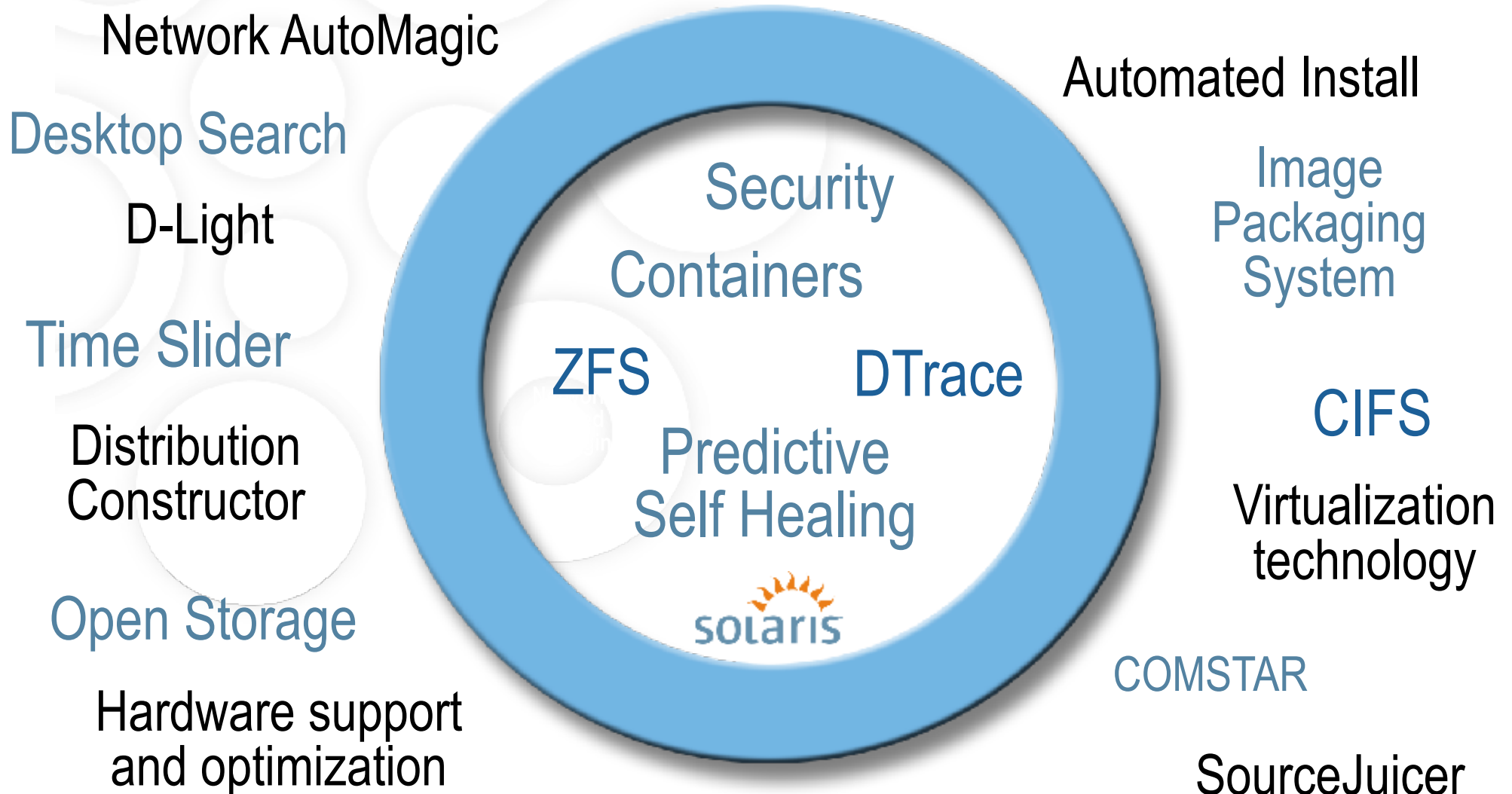
# What is OpenSolaris?

Community Participation + Solaris Innovation



# What Makes OpenSolaris Unique?

Community Participation + Solaris Innovation



# OpenSolaris 2009.06 Highlights

- June 1<sup>st</sup> announcement at CommunityOne
  - Available for download and upgrades
- What's new
  - New Open Networking features
  - Enhanced Open Storage feature set
  - 5 year enterprise support
  - World record performance
  - New tools to simplify building 3<sup>rd</sup> party applications

# One Platform from Desktop to Datacenter

Delivering Differentiated Customer Solutions



**Datacenter**

**Developers**

**Desktop**